



## Grease Monkey Fleet Service Agreement

Please complete this application, and mail to the Grease Monkey center listed on the website.

### Fleet Information

Company Name \_\_\_\_\_ Tax Exempt?  Yes  No If Yes, provide a ST-101 form

Fleet Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Number of Fleet Vehicles \_\_\_\_\_ Estimated Dollar Volume/Month \$ \_\_\_\_\_ Average Miles Traveled Per Week \_\_\_\_\_

EIN/Tax ID: \_\_\_\_\_ State: \_\_\_\_\_

Do you want to place special restrictions on certain vehicles? If so please provide a list of the vehicle make, model, year and ID number. (Attach separate sheet, if necessary)

### Billing Information

Billing Contract \_\_\_\_\_ Title \_\_\_\_\_

Billing Address (if different than above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Email \_\_\_\_\_

Special Invoice Requirements: \_\_\_\_\_

### Fleet Service Priorities

A. Pick up & delivery schedule: \_\_\_\_\_

B. Special oil type: (Manufacturer recommended/ Synthetic/ Conventional) \_\_\_\_\_

C. Service authorization: (Do all manufacturer recommended services without notification / Driver has authorization to make decisions/ Always call for authorization) \_\_\_\_\_

D. Account review frequency: (monthly/ quarterly/ annually) \_\_\_\_\_

E. Special billing requests: \_\_\_\_\_

F. Other: \_\_\_\_\_

Authorized Signature \_\_\_\_\_ Name (Please Print) \_\_\_\_\_



**Oil Changes & More**

## Fleet Service Needs Assessment (side 1)

*Let's see where Grease Monkey can save you time and money!*

### COST OF CURRENT FLEET SERVICES

**Fleet Servicing Costs:**

(No. of vehicles) x  
(No. of services per yr / per vehicle) x  
(Ave. cost per vehicle)

\$

= FLEET SERVICE COST

**Driver Costs:**

(Ave. service time per vehicle) x  
(Ave. hourly pay per driver) x  
(No. of services per yr / per vehicle)

\$

= DRIVER COST

**Opportunity Costs:**

(Ave. driver hourly bill rate) x  
(No. of vehicles) x  
(Ave. service time per vehicle)

\$

= OPPORTUNITY COST

**TOTAL COST : \$** \_\_\_\_\_

### COST OF GREASE MONKEY SERVICES

**Fleet Servicing Costs:**

(No. of vehicles) x  
(No. of services per yr / per vehicle) x  
(Ave. cost per vehicle)

\$

= FLEET SERVICE COST

**Driver Costs:**

(Ave. service time per vehicle) x  
(Ave. hourly pay per driver) x  
(No. of services per yr / per vehicle)

\$

= DRIVER COST

**Opportunity Costs:**

(Ave. driver hourly bill rate) x  
(No. of vehicles) x  
(Ave. service time per vehicle)

\$

= OPPORTUNITY COST

**TOTAL COST : \$** \_\_\_\_\_

## TOTAL COST SAVINGS USING



\$



**Oil Changes & More**

## **Fleet Service Needs Assessment (side 2)**

*Here are 15 things our Fleet Customers love about doing business with Grease Monkey:*

- o Free pick-up and delivery
- o 17 minute service (Pit Crew Guarantee)
- o Flexible hours of operation (M-F 8am-6pm & Sat 8am-5pm)
  - o Weekend fleet vehicle servicing
  - o Comprehensive vehicle inspection
- o Five east Idaho locations to choose from
- o Free top offs and fluid checks between visits
- o Full service auto repair (Idaho Falls location only)
  - o Detailed vehicle reports
  - o Simple monthly billing
  - o VIP treatment for fleet drivers
  - o Courteous and respectful staff
- o Single point of contact for Fleet Customers
- o Vehicles are cleaned and vacuumed on each visit
  - o Car washes available in multiple locations

**Which of these would make the biggest difference for your company?**